

1310 Old Hwy 8
Sheffield, ON L0R 1Z0
info@dumfriesmutual.com
dumfriesmutual.com



Tel: 519.621.4660
Toll-free: 1.800.265.3573
Fax: 519.740.8732



AGENT CAREER OPPORTUNITY

An amazing opportunity doesn't present itself everyday, but today's one of those days for you.

As the oldest Ontario farm mutual insurance company, we have an incredible story to tell. Founded in 1856, we have a rich history of serving our community for over 160 years. And here's the best part... we believe our greatest chapters are yet to be written. We're growing and progressing while sticking to our humble roots of putting policyholders first. We're investing in our new office, modern technology, and innovative solutions to provide superior service.

We have an exciting future in store, and we want you to be a part of it.

WHAT YOU'LL BE DOING

- You'll sell our excellent home, auto, farm, and commercial insurance products to generate new business.
- You'll establish a new client base within our territory of Waterloo, Hamilton, Brant, and Wellington regions.
- You'll build and nurture relationships while providing advice and solutions to meet individual coverage needs.
- You'll work well with our team, while completing required forms and following company procedures.
- You'll be successful by being hyper-ambitious and determined – we never said this job will always be easy.

HOW YOU'LL GET NOTICED

- You're a driven sales professional who's passionate about helping us grow our business.
- You're a personable, hungry, and energetic team player who's committed to excellence.
- You believe integrity, honesty, and being a general good human being are non-negotiable qualities.
- You understand that long-term positive relationships result in sales and customer retention.
- You bring additional assets, such as:
 - Sales and networking experience, ideally in the property casualty industry.
 - A post secondary education and/or a CIP/CRM designation, or are working toward it.

WHY YOU'LL LOVE THE JOB

- As a Mutual owned by our policyholders, we're about people not profit – and this infiltrates our team culture.
 - We offer professional development opportunities and excellent benefits.
 - You'll receive first-hand support from our Marketing and Communications Specialist.
 - You will have a team of experienced underwriters and adjusters to support the clients.
- It's a rewarding career as you help policyholders protect what matters to them.
 - You'll be in control of building and growing your own success.
 - You will manage your own time and energy.
- You'll work in our brand new office in the Village of Sheffield (just south of Cambridge).

This is a fantastic opportunity where you can achieve success while making a difference for people.

Apply by emailing your cover letter and resume to shelley@dumfriesmutual.com by October 21, 2018.

We sincerely thank you for applying, but we will only be contacting those who highly peak our interest.

PEOPLE. NOT PROFIT. OUR FOCUS SINCE 1856.